

CORE Worksheet

Qualifiers Tracking Sheet

NAME _____

MONTH _____

√ when you have completed:

- ___ Shared the Business Plan 8-15 times – ***track details below***
- ___ Achieved 150 Personal PV - 100 PV of which is to VCS customers (@ 60% VCS)
- ___ Subscribe & Listen to N21 CEP (Digital, CDs and books)
- ___ Attended Meetings (business previews, training meetings, BBS, conferences)
- ___ I am a Team Player (regular coaching, edification, no crosslining)

Prospect Name	Date Shown Plan	Results
1 -		
2 -		
3 -		
4 -		
5 -		
6 -		
7 -		
8 -		
9 -		
10 -		
11 -		
12 -		
13 -		
14 -		
15 -		

CORE produces MORE!